

# Lean Project Manager

Lean Project Manager (LPM) is a full-service, specialty provider of products and services for solving the stubborn issues commonly encountered when implementing Lean:

- employee resistance
- pushback from middle management
- lack of agreement surrounding implementation
- poor-fitting tools and technology
- backsliding

**LPM provides innovative products and services you can't find anywhere else. LPM's offerings are applicable to all facets of Lean.**

“When you've had classroom training and have specific questions about how to best proceed with implementation; that's the best time to call LPM.”

LPM specializes in Lean Management and Policy Deployment. These two methodologies bring out the principles, methods and tools required to get the most out of Lean. LPM provides the most effective approach available for comfortably putting these advanced practices into use. It doesn't matter whether your company is directly applying Lean Management or Policy Deployment, or just implementing Lean, LPM can make Lean work better for you.

**As it has since 2004, LPM continues to develop and deliver innovative products and services that leaders and organizations from around the world rely on to fully succeed with Lean.**



# LPM's Resolution System Delivers Total Success

LPM utilizes a “Lean resolution” system to ensure the total success of your Lean efforts. You can call on LPM to:

- **learn about training and tools** for avoiding common pit falls
- **evaluate and solve a tough problem** to quickly move past a trouble spot
- **develop knowledge and skills** for implementing Lean more efficiently
- **select the best launch approach** for generating a positive organizational response to Lean
- **develop supplemental training** to start introducing Lean Management or Policy Deployment
- **assess the results of your initiative or project** to determine your level of success
- **create the process support tools and technologies** you need to make Lean a lasting success

The LPM system is made up of 4 separate components. Together, they represent the comprehensive set of principles and methods needed to develop your organization's ability to deliver the full benefits of Lean. Organic Lean™, which enables you to create your own Lean methods and tools, is the driving force that powers this exclusive, LPM problem solving system.



“The “copy and paste” style deployment of Lean inevitably leads to unnecessary negative stress and needless time-consuming hassle. With LPM you avoid these typical obstacles and experience a smooth, trouble-free transition to Lean.”

Making Lean “your own” through the development and application of methods and tools right for your specific situation is the best possible approach, the highest form of Lean practice, and the most waste-free implementation method. No other method delivers greater results. With the precision deployment LPM makes possible, your organization sees Lean as both healthy and smart, and becomes fully engaged in making Lean work. This is the secret to developing an organization that thinks and behaves Lean.

The LPM approach has repeatedly proven itself against tough cross-functional projects and initiatives deployed across many, large, multi-site organizations. Click here to see LPM's [client list](#).

Training Components	You will learn to (partial list)
<p><b>Nobody Likes Bad Change™ (NLBC)</b></p> <p>“Do you believe in the idea of <i>respect-for-people</i>? You won’t find a better, more tactical approach for implementing the behaviors of <i>respect-for-people</i> anywhere.”</p>	<ul style="list-style-type: none"> <li>• apply groundbreaking analytical techniques to blast through obstacles that seriously limit the accomplishment of nearly every Lean initiative</li> <li>• utilize advanced communication tactics to increase engagement and involvement</li> <li>• apply innovative engagement practices to prevent or eliminate employee resistance</li> <li>• apply new behavioral practices that lead to excellent teamwork and cooperation among cross-functional groups</li> </ul>
<p><b>Organic Lean™</b></p> <p>“You understand why the <i>copy and paste approach</i> makes Lean implementation difficult. Now you can apply a superior, waste-free approach by creating your own precision Lean tools and methods.”</p>	<ul style="list-style-type: none"> <li>• apply innovative development principles to design and implement precision process-supporting methods and tools</li> <li>• utilize important technical methods for optimizing project and task workflow</li> <li>• apply powerful holistic analytical techniques to solve bigger problems more effectively</li> <li>• use analytical guidelines to quickly determine where and how long standing problems can now finally be resolved</li> </ul>
<p><b>Healthy Lean™</b></p> <p>“Having difficulty understanding how to smoothly implement Lean Management practices? Why not make your job up to 10x easier with special expertise from LPM?”</p>	<ul style="list-style-type: none"> <li>• conduct a special social\technical evaluation to pinpoint the best approach for launching any initiative or project</li> <li>• use advanced management tactics to significantly boost rates of accomplishment</li> <li>• apply a powerful, counter-intuitive technique for transforming implementation obstacles into progress accelerating opportunities</li> <li>• imbed management routines with technical features that drive high accomplishment rates</li> </ul>
<p><b>True Hoshin Kanri™</b></p> <p>“The ultimate goal of the world’s best Lean practitioners has remained mostly out of reach until now. This is unfortunate and unnecessary. Learn to apply the true principles of Hoshin Kanri and you’ll soon find yourself out in front of the competition.”</p>	<ul style="list-style-type: none"> <li>• assess any organization against five Lean cultural transition stages to identify your current position</li> <li>• utilize advanced communication tactics to gain strong support for Lean</li> <li>• apply social\technical techniques to:               <ul style="list-style-type: none"> <li>○ expedite knowledge transfer</li> <li>○ minimize training costs</li> <li>○ slash management enforcement costs</li> </ul> </li> <li>• utilize a rare, yet effective technique for building effective sustainment controls with a fraction of the effort</li> </ul>

“There is a lot of fantastic off-the-shelf, traditional style training out there, and you should not hesitate to take advantage of it. Then, after the training, when you are ready to implement, call LPM.”

# LPM System Application

“LPM doesn’t duplicate what others provide, instead LPM researches\* Lean implementation issues and develops the products and services it sees as either scarce or missing from the Lean business improvement marketplace. These, unique, innovative offerings then fit together as integrated pieces of LPM’s holistic problem solving, ‘systems thinking’, Lean resolution framework. This ensures everything you receive from LPM is built upon a consistent set of proven concepts that support each other and provide a synergistic impact.”

\*LPM conducts four types of research. 1) Studying methods developed through more than 20 years of practice successfully implementing technical business improvement methods 2) Reviewing relevant theoretical developments in the field of management and other areas to validate LPM’s work 3) Learning from leading institutions such as LEI (Lean Enterprise Institute) 4) Reverse engineering methods and deconstructing tools, such as Hoshin Kanri strategy deployment and tools of the Toyota Production System

RESOLUTION SYSTEM	DEPLOYMENT AREA	FOCAL POINTS	WHAT YOU DO WITH IT	BENEFIT
True Hoshin Kanri™	Leadership	Capability Development	Continuously apply better deployment of strategies for change	Engages the entire organization in building innovative winning marketplace value
Healthy Lean™	Management	Practices / Behaviors	Execute a trouble-free transition to Lean Management practices	Optimizes management of change and develop problem solving resources
Organic Lean™	Technical	Design / Development	Develop your own best-fit Lean tools and methods	Craft complete precision Lean systems, methods, and tools
Nobody Likes Bad Change™	Engagement	Function / Performance	Get everyone involved in achieving total Lean success	Maximize involvement and optimize engagement

You can choose from training, coaching, implementation or any combination, and get to know LPM through one of our introductory offerings. As you discover and learn more, you can choose to involve LPM on larger projects delivering a bigger impact. Whatever path you select, you’ll experience the LPM difference and realize greater success.

# Accessing LPM Benefits

DEVELOPMENT	DELIVERY	RESULTS
Evaluate Your Needs	Craft your specific Product\ Services	Smooth Implementation
Develop and Describe Recommendations	Deliver your tailored package	High ROI
Provide a proposal\quote	Conduct follow-up services	Greater Capability

LPM services are made possible through access to the team of highly skilled specialists behind LPM. Each member of the team has been specially selected for their ability to comfortably work with you and your resources. Each member brings special knowledge, talent, skill, and behaviors applicable to one or more of the following areas:

- Education and Training
- Tools and Technology
- Design and Development
- Practices and Behaviors

LPM specialists have been trained to serve leaders implementing Lean through the application of LPM’s resolution system. You receive products and services conveniently organized and packaged into specific knowledge/application categories. Each category supports the others to give you stronger capability with each new product and service you apply.

With LPM – you rapidly

**GAIN CAPABILITY. MODIFY BEHAVIORS. ACCELERATE SKILLS. AMPLIFY RESULTS**

# TO GET STARTED

STEP 1	STEP 2	STEP 3	STEP 4	STEP 5
CALL LPM	WE WILL . . .	WHAT HAPPENS NEXT	TAILORED TRAINING	EXPERIENCE THE VALUE
<p><i>Speak to a friendly LPM expert</i></p> <p><i>“We want to know what you are thinking. Tell us your ideas or communicate your concerns. We’re here to help you.”</i></p> <p><u><i>See a list of typical questions about implementing Lean</i></u></p>	<p><i>Learn about you and your situation, background, company, role, ideas, plans, goals, needs, and concerns.</i></p>	<p><i>The LPM expert will use the information from the call to put together a recommendation for a “go-forward” process. If you agree, we proceed with a proposal.</i></p>	<p><i>Webinar and/or workbook module selected from more than 50 topics relevant to Lean.</i></p> <p><i>Standard or custom depending on your situational needs.</i></p>	<p><i>You realize more effective learning when you have access to LPM experience as you apply what you have learned.</i></p> <p><i>“Education for resolving Lean problems and issues must provide a back and forth, development-oriented learning experience.”</i></p> <p><i>Webinars are interactive and LPM provides time for post-training questions and answers. You can call or email us with your application related questions in the days, weeks, and months following the training.”</i></p>

## LPM Powered Achievements

Even if you start small, it's nice to know how far you can go with LPM.

**LPM + Lean = multi-million \$ results**

<b>Material Management</b>	<b>&gt; \$12 million</b>
<b>Productivity Improvement</b>	<b>&gt; \$5 million</b>
<b>Sales &amp; Operations Planning</b>	<b>&gt; \$1.5 million</b>
<b>Supply Chain Cost Reduction</b>	<b>&gt; \$2 million</b>

### Project Briefs

Click here to see business-style briefs describing successful LPM powered projects, you will be directed to LPM's parent company website, [www.systemental.com/Projects.asp](http://www.systemental.com/Projects.asp)

## Training Module Case Studies

**Take advantage of this first step in getting to know LPM.**

Project Case Studies are available and are provided as training modules. Each case study can be provided as an informative online webinar or an educational onsite seminar, where you'll learn how other Lean leaders and their teams applied specific LPM principles, practices, techniques and tools to resolve difficult issues and solve complex problems. Each case study describes what these teams were up against and the important ideas, key insights, and effective tactics responsible for their project's success. [Contact LPM to learn more.](#)